U. S. DEPARTMENT OF AGRICULTURE
Agricultural Marketing Service
Fruit & Vegetable Division

ARIZONA FRUIT & VEGETABLE \*
STANDARDIZATION SERVICE \*
Market News Branch \*

## FEDERAL-STATE MARKET NEWS SERVICE

# MARKETING YUMA VALLEY CANTALOUPS 1964 SEASON

JOHN D. ENGLE - Local Representative

YUMA, ARIZONA 2340 4th Avenue - Stardust Hotel Released Nov. 29th.

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### FOREWORD

The Federal-State Market News Service opened a field office in Yuma, Arizona June 1, 1964. This service eas made possible by the U. S. Department of Agriculture, Agricultural Marketing Service, Fruit & Vegetable Division and the Arizona Fruit and Vegetable Standardization Service.

The information contained in this summary was obtained chiefly from the daily reports issued at Yuma. Other sources of information include the Arizona Fruit and Vegetable Standardization Service under the supervision of Mr. Loren Pike and Mr. Lloyd Burr, district supervisor; also the local office of the Southern Pacific Railroad as well as other Railroad companies in other districts, and Mr. Richard Jones, local representative for the Pacific Fruit Express company.

We wish to express our sincere appreciation to members of the industry for thier cooperation and time which has made these reports possible. We would like to thank The Yuma Daily Sun and other newspapers who have helped in getting a timely report to the trade in this area.

Requests for additional copies of this summary should be sent to the U. S. Department of Agriculture, A.M.S., Fruit and Vegetable Division, Market News Branch, Washington, D.C. 20250.

#### NARRATIVE REVIEW

18,013 acres of cantaloups were planted for this season, an excess of more than 2,000 acres above the previous year. The intentions of the growers was to have a deal well spread out, with the hopes of starting around May 20th and continuing until July 20th. This plan was wrecked by adnormal weather conditions which for the first five months of the year had a daily temperature average of 6 degrees below the norm. As a result December, January and February plantings of around 12,000 acres were practically dormant until after March 1st.

Not only were fields barely ahead of March fields, but also the long cold weather was conducive to root rot and numerous fungus infections. Root structure was so weakened that the plants at maturity could not stand any amount of heat. Almost continuous windy weather during March and April reduced the melon set to the lowest in years.

Because of the continued cold weather, the hoped for early start did not materialize. In fact, the start of shipments on June 1st was the latest start on record since Yuma became a major melon shipping point. Extreme heat did not hit until June 22nd so that the bulk of melons from the early fields were harvested before vines died. Despite the many adverse factors, the favorable weather in June and July enabled Shippers to realize a yield of 118 crates per acre.

The first F.O.B. report was issued June 8th. F.O.B. prices started at \$7.00 for 36s with an occasional lot as high as \$7.50; the low price reported for this size was \$3.50 near the end of the season. The majority of sales for 36s were \$6.00-6.50. 27s generally sold for 50¢ lower. No record was kept for the percentage of sizes, however the approximate breakdown would be 60-65% 36s and 27s. The remaing sizes were mostly 45s with few 23s. The percentage of "Second labels" or "Western Choice" was probably larger than for most previous seasons due to quality reasons already noted, although the demand remained generally fairly good throughout the harvest season.

The 1964 season was certainly not a financial success; Indeed many audits were made in the ledger in red ink, especially those growers whose yields were below the average. There were yields reported as low as 65 and 75 crates per acre. Slight profits were realized by those growers whose yields were average or above. The F.O.B. prices remained very good throughout but the low yields coupled with the extremely high cost of production kept the net profits small or non-existent. Most growers and shippers were content however that thier losses were not greater as the outlook at the beginning of the harvest season was very discouraging.

The final F.O.B. report was issued July 14th and shows that 3,205 cars were shipped by rail, however light shipments continued through July 22nd and final rail totals were 3,273 compared with 3,742 last season. 148 rail-truck (piggy-back) loads were shipped this season. The average lading per car was 460 crates; the heavier lading can be attributed to solid loading and partially to an increase in the percentage of larger equipment. Truck shipment totals were 1,742 this season compared to 1,874 in 1963. Truck equivalents are based on 400 crates per truck.

June 1 - 2 4 60 37 72 9 132 2 2 6 56 44 49 9 107 3 1 6 4 6 56 34 76 13 137	1	1 92 65 12 3 4 - 5 8 21 8 4 148 2 102 34 13 3 4 - 6 6 23 6 148 3 104 27 15 2 3 1 10 7 22 6 151 4 107 30 13 5 5 2 17 12 21 9 163 5 67 33 17 6 8 1 78 18 21 9 151 5 6 63 44 19 7 7 1 44 28 16 12 2 151 7 66 30 20 2 7 - 62 27 16 9 171 8 51 28 16 6 11 4 85 35 14 7 2 171 8 51 28 16 6 11 4 85 35 14 7 2 171 8 51 28 16 6 11 4 85 35 14 7 2 171 8 10 20 10 8 - 9 7 7 2 88 45 5 5 171 13 12 8 9 4 2 9 2 80 45 5 5 171 13 12 8 9 4 2 9 2 80 45 5 5 106 13 12 12 8 9 4 2 9 2 80 45 5 5 106 13 12 12 8 9 4 2 9 2 80 45 5 5 106 13 13 10 7 6 2 6 2 60 46 3
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TOTALS

3205 1742 237 63 95 24 194\*\* 269\*\* 633 266 715 356 890 112 6677 327

\*Imperial Vly rail & truck includes Bekersfield (Wheeler Ridge) from June 29 through July 13.

\*\* Imperial Vly totals do not include Bakersfield.

TABLE	NO.	S WINIWAN	AND	MAXIMUM	DAILY	TEMPERA	TURES	TURING MAY,	JUNE AND	D JULY.	YUMA,	ARIZONA.
103456: 600-103456785010345678551	NC.	MIN 60005470590570555555555555555555555555555	MAY	96 102 103 101 102 104 103 102 100 95 79 83 79 81 84 94 94 95 97 93 97 93 97 97 95 95		628 631 665 665 665 665 665 676 677 677 777 777	JUNE		JUNE ANI	7777768888767776888887788887788888778888877888887788888778888	JUI	

TABLE 1	<u>10. 3</u>	DAILY	F.O.B.	SHIP	PING FOIN	PRICES	OF C	AITALOUPS	BY	<u>DISTRI</u>	CTS.	_
DATE	3	6s :	45s	:	27s	: : 36s	:	45s	: :	27s	:	3

DATE	<u> </u>	<u>45s</u>	<u>278</u>	36s	<u>45s</u>	: <u>27s</u>	: <u>: 36s</u>	2 <u>7</u> s
June	Too few sa	YUMA , -			BLYTHE		IMPERIA	
9 10	7.00-7.50 7.00	6.00-7.00 6.00	6.50-7.00				8.00-8.50 8.00	7.50–8.00 7.50
11.	7.00 7.00	6.00 6.00	6.50-7.00 7.00				8.00 7.50 7.00	<b>7.</b> 50 <b>7.</b> 00
13 14	Saturday	7.7	1.1				7.00	7.00
15 16	Sunday 6.50-7.00 6.50	5.50-6.00	6.00-6.50 6.00	7.CO-7.50 7.00	6.00-6.50 6.00	6.50-7.00 6.50	6.50 6.50	6.CO 6.CO
17 18	6.50 6.50 6.50 6.50	5.50 5.50 5.50 5.50	6.00 6.00	7.00 7.00-7.50	6.00 6.00-6.50	6.50 6.50-7.00 6.25-6.50	6.50	6.00 6.00
19 20	Saturday		6.00	7.00	6.CO	6.25-6.50	6.50	6.00
21 22	Sunday 6.50 6.50	5.50-6.00	5.50	7.00	6.00-6.50	5-50-6-00	6-50	5.50
23 24	6.50	6.00 6.00 6.00	5.50 ( 5.00-5.50	7.00 6.50-7.00	6.00-6.50 6.00-6.50 6.00-6.50 5.50-6.00	5.50-6.00 5.50-6.00	6.50 6.50	5.50 5.50
25 26	5.50-6.00	6.00 5.50-6.00	5.00 4.50-5.00	6.00-6.50 6.00	5.50-6.00 5.50-6.00	5.00-5.50 5.00		
28	Saturday Sunday 6.00	F F0 0 00	5.00					
890123456789012234567890LY	6.00	5.50-6.00 5.50-6.00	5.00	6.00 6.00		5.00 5.00		
	6.00-6.50 6.50	4.00-4.50	5.00-5.50 5.50	6.50 6.50	6.50 6.50	5.50 5.50		
3 4	Legal holid	lay in obse	ervence of	uly 4.	0.50	5.50		
5 6			5.00	5.50-6.CO		4.50-5.00	BAKTESI	FIELD 5.00
7 8	5.50-6.00 5.00-5.50 5.00-5.50 4.50-5.00		4.50-5.00	5.50 5.00-5.50		4.50 4.00-4.50	5.50-6.00	5.00
10	3.50		4.00-4.50 4.00-4.50 3.50				5.CC-5.50 4.CO-4.50 3.50-4.CO	4.50-5.00 4.00 3.50-4.00
12345678901123	Saturday Sunday						4 00 4 50	4.00
	Supplies in	suicient	to quote.				4.00-4.50	4.00

TABLE NO. 4 - 15 YEAR PLANTED ACKEAGE. TOTAL CRATES SHIPPED, YIELD, FIRST SHIPMENT, PEAK SHIPMENT.

DATE 1950 1951 1952	PL.\MTED ACREAGE 10,842 13,351 13,204	TOTAL CRATES SHIFFED 1,512,133 2,068,587	YIEID PER ACRE 139 155	FIRST SHIPMENT May 15 " 21	FEAK DAY June 12 " 18 " 27	PEAK VOLUME 223 299
1953 1954 1955 1956 1957	14,494 14,079 15,783 16,470	2,060,248 2,233,157 2,515,081 2,151,867 2,179,738	156 157 179 134 132	" 23 " 20 " 9 June 2 May 29	" 24 " 21 " 22 " 15	315 396 333 329 421
1958 1959 1960 1961	13,033 10,471 12,735 12,454 13,145	1,358,394 1,525,545 2,013,638 2,099,970 1,680,831	104 146 158 169 128	" 22 " 24 " 22 " 26 " 20	" 9 " 16 " 6 " 5	179 205 283 264 130
1962 1963 1964	14,641 15,913 18,013	2,136,108 2,372,523 2,128,589	146 149 118	" 29 " 20 June 1	" 23 " 11 " 26	327 238 268

Truck carlot equivalents for the years 1949-60 basis 310 crates per car. 1961 - present basis 400.

TABIE 1	NO. 5 - 15 YEAR	RAIL AND TRUCK	SHIPMENTS.				
DATE	RAIL	MENTS TRUCK	SEASONS TOTAL	PATE	PAIL PM	ents Truck	SEASONS TOTAL
1950 1951	4,751	404	5,155	1958	3,335	1,554	4,889
1951 1952	6,106 6,300	811 734	6,917 7,034	1959 1960	4,391 4.099	1,340 1,451	5,731 5,550
1953	6,479	991	7,470	1961	2,874	1,279	4.153
1954 1955	7,400 6,533	1,232 979	8,632 7.512	1962 1963	3,819 3,742	1,469 1,874	5,288 5,616
1952 1953 1954 1955 1956 1957	6,278 3,392	1,178 1,219	7,456	1964	3,273	1,742	5,015
±301			~ <del>द</del> 'ठा				

Truck carlot equivalents for the years 1949-1960 basis 310 cares per truck. 1961 through present basis 400 crates per car.

The tabulation below was compiled from daily bulletins issued by the Federal-State Market News Service, Showing the daily rail arrivals in the 16 major terminal markets together with unleads track holdings and truck arrivals in carlot equivalents. The 1963 figures are included for the purpose of comparison. These figures reflect the daily available tonnage as well indicated by unloads the daily "take" or disappearance. The 16 principal markets are comprised of: Atlanta, Baltimore. Boston, Chicago, Cincinnati, Cleveland, Dallas, Detroit, Kansas City, Minneapolis-St Paul, New York, Philadelphia, Pittsburgh, St. Louis, and Washington.

			1964				_1963 _		
<u>Date</u>	Rail Arrivals	Unloads and	Track Holdings	TIP	ick :	Rail Unl Arrivals Div	cads &	Track Holdings	Truck Arr
June 8 9	202 88	158 82 102	296 302	21 23	June 8 9				
9 111234567 18 19 122222222222222222222222222222222	9 <b>1</b> 8 <b>9</b> 40	118 112	291 262 190	21 23 21 11 17	8 10 112 13 14 15 16 17 18	277 100 116	194 144 137 129 156	288 244 223	41 27 23 19 15
13 14	Satur Sunda	ley 7			$\frac{13}{14}$	116 165 114	129 156	244 223 259 217	19 15
16 16	163 97 86	151 101 102 102	202 198	28 16	15 16	Se turdey Sundey	•		
<b>1</b> 8 19	64 83	102 102 93	182 144 134	16 23 19 12	17 18	301 134	177 153	341 317	49 13
20 21	Seturde	À	13.1	16	20 21	120 115 118	135 155 97	302 262 286	20 25 23
22 23	Sunday 205 93	139 78	200 225 235	21 33	22 23	Saturday Sunday	31	200	23
25 26	139 146 154	119 123 158	<b>235</b> 258 <b>2</b> 53	21 33 22 25 24	19 201 223 24 25 26 27 28 29 30	231 157 127	198 142	319 334	40 17
27 28	Saturda	<b>A</b>	253	24	26 27	117	142 139 142 127	322 297 257	40 17 22 15 23
29 30	Sunday 254 188	188 151	320 357	43 26	29 30	87 Saturdey Sunday	127	257	23
July	175	159			July	•	**		
23	152 Holidey Saturda	פפו	373 353	40 18	123456 <b>7</b>	198 103 53	123	246 231 161	33 21 17
4 5	Sunday	У			4	Holiday 130	122	169	23
6 7	390 110	375 143	368 335	44 22	.6	Seturday Sunday	166	109	23
9	196 121	135 145	396 372	44 22 20 20	8	201 77	171 100	199 176	36 18
10 11 12	103 Saturday	137	338	23	10 11 12	78 77	81 105 85	173 145	36 18 23 11 14
123456789011234 111234	Sunday 280 151	281 156	337 332	26 15	12	44	8 <b>5</b>	104	14
		vailable.	J32	70					